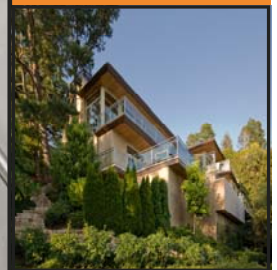




CALETTI JUNGSTEN

SPRING 2012

Celebrating 25 Years 1987-2012



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I+I=3

By: Jeff Jungsten

This year marks our 25th year in business and we are excited about what we have accomplished and what improvements we continue to plan. By reaching a quarter of a century benchmark, it is a perfect time to reflect: what we started out as, where we are today, and importantly for our team, their families and our community, where we hope to take the company going forward.

John Caletti started the company in 1987 with goals of creating strong teams, building the highest quality projects, and providing great value. The company has suffered through the usual growing pains, staff expansion (and sometimes reduction) but through it all has continued to grow and evolve, the company's core goals have remained constant. We still hold with the singular purpose of creating strong teams, building the highest quality projects, regardless of scope, and providing great value.

I joined the company 17 years ago when I took a "three week job". This has indeed been a long three weeks! In 2005, John and I strategized on the next steps for the company and became partners in 2006. The partnership, along with our experienced team, some of whom have been with the company since the start, have created a very strong and creative foundation which will propel Caletti Jungsten forward for our next 25 years milestone.

Over the years we have partnered with our community, supported our local schools, sponsored charity events and high school cycling teams, volunteered our services in many ways, and we continue to raise awareness in creating a more consistent approach to sustainability. We have focused on our internal operations and have consistently focused our attention on how we can continue to improve on what we do, and on the services that we provide. We have constructed thousands of projects and many amazing and prominent residences, a few which we highlight in this issue. We are expanding our market reach, currently from the Napa/Sonoma area down to the peninsula. We also provide consultative services in several states and continue to build on a very solid, scalable business.

Over the past 25 years we have partnered with amazing Clients, design professionals, artists, crafts-person's, engineers, consultants, real estate professionals, building departments, municipal offices, chambers, sustainability forums, legal teams, client representatives, nonprofit organizations, are proud of our work with the community to help improve the buildings that we construct by sitting on information panels, leading the green building committee at the Marin Builders Association, holding public forums on the importance of reducing our use of water, waste, and energy; getting our green business certification through the County of Marin in 2007, and participating in the Marin B.E.R.S.T. (Building, Energy, Retrofit, and Solar Transformation) program as a technical advisor to name a few.

Over the next few issues we will be revisiting some of our favorite past projects; some big, some small but all of them presenting a vision brought to reality through teamwork and collaboration. In this issue we feature an estate in Kent Woodlands which is one of the most captivating estates in Marin County.

As any honest company will recognize, you only succeed with the best people and we have been more than fortunate with having the best people on our team. It is a team that continues to motivate, challenge, and inspire both John and me on a daily basis and we take this opportunity to say "thank you" to our team. We look forward to the next 25 years!

A DISTINCTIVE ESTATE BUILT BY CALETTI JUNGSTEN

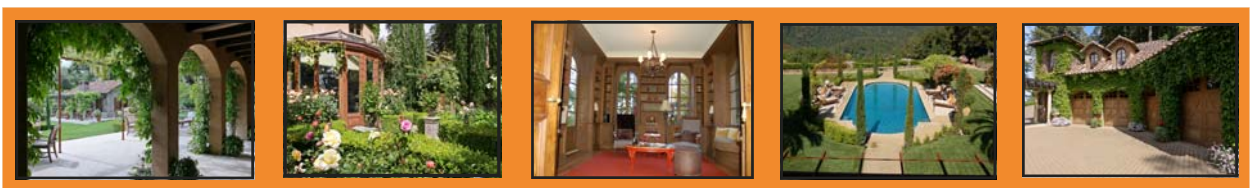


Location | Kent Woodlands

Site Superintendent | Jeff Jungsten

Project Manager | John Caletti

A DISTINCTIVE ESTATE BUILT BY CALETTI JUNGSTEN





Presenting a Few of Our Ongoing Construction Department Projects

Location Kentfield

Project Remodel

Architect Polsky Perlstein Architects

Project Manager Tom Goodale

Site Superintendent Matt Lombardi



Location Tiburon

Project New Construction

Architect Nest Architecture

Project Manager Jeff Bognar

Site Superintendent Elsu Reifers



Location Fairfax

Project Remodel

Architect Architectural Design & Restoration

Project Manager Tom Goodale

Site Superintendent Jim Curtis

Presenting a few of our ongoing Small and Special Projects



Location Tiburon

Project Remodel

Architect Elizabeth Suzuki | Sutton Suzuki Architects

Project Manager Jim McCracken



Location Mill Valley

Project Remodel

Architect Scott McGlashan | McGlashan Architecture

Architect Wendy Posard

Site Superintendant Rodger Chemnick

Our Small and Special Projects Team is proudly producing some projects of extraordinary scope and appeal. Pictured is a recently completed kitchen remodel in San Francisco. Spring is a great time to get underway on a project you may have in mind. Contact our Small and Special Projects team to discuss your project.

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SAFETY REPORT

Bill Wells

Safety is a very important part of each of our lives and should not be taken for granted. Unfortunately, at some point we may become complacent and either assume a situation is safe or hope that someone else is shouldering the responsibility for our safety. As a company culture, everyone should make safety a top priority. Employees should always speak up and point out any unsafe situation and be proactive at keeping the jobsites, workplace, meeting area, etc., safe for everyone. We need to be observant, diligent and make work environments risk free. This is being safety conscious. When we are conscious about safety it becomes second nature and we all benefit.

When safety is not at the forefront it can harm each of us in a number of different ways, both physically and financially. Physically it is not hard to imagine someone getting hurt. The injury could be minor or substantial. If the injury is substantial enough, a company can lose a team member for days, weeks, months or even longer, and the injured employee now impacts on overall company performance.

Financially, a company will deal with each injury in the year of occurrence of the next renewal of worker's compensation insurance. The injury will stay with a company on what is called a "loss run" for three consecutive years and will affect the company's modification ("mod") rate. Mod rates work like this: if a company has a quoted policy premium of \$100,000 then a mod rate of 100 will require the company to pay \$100,000 for that premium. Alternatively, if a company has an excellent safety record and records few injury losses, that company may obtain a mod rate of 79 meaning it will pay \$79,000 for that same \$100,000 quoted policy. Conversely, if the sample company has a very poor record of safety with heavy injury losses, it may receive a mod rate of 125 so that company will now pay \$25,000 more for the same policy premium quoted at \$100,000 for a total premium cost of \$125,000.00. Thus, a poor safety record with injury losses from the example used can make a company incur higher overhead costs and possibly make a company not very competitive when bidding on new work.

There is no compromise on safety. It matters each and every day and everyone should make safety a priority, at Caletti Jungsten it is and should always be, a part of our culture.

Contact us to discuss your project because for us, **Good Enough Isn't.**

John Caletti, President 415.381.3162 x116

Jeff Jungsten, Vice President 415.381.3162 x117

MEET OUR NEW TEAM MEMBERS



Jim McCracken, Project Manager

Jim joins the Caletti Jungsten team of dedicated, professional Project Managers where we are putting his abilities as a skilled communicator and estimator to work. Jim has over 25 years of experience in the building trades and his background includes working as an effective marketing liaison along with hands on carpentry abilities. His work experience ranges from museum exhibits to residential and light commercial building. It is in his role as Project Manager that Jim's clear focus and communication skills are well-served to our clients, architects and designers



Ember Teijeiro, Assistant Project Manager

Ember is experienced with all phases of construction and has worked with large project teams including owners, architects, engineers and contractors as well as city and county officials. She is highly organized, efficient and detail oriented all while staying mindful of the big picture of the projects she is involved in. Ember enjoys challenging work and the fast-paced, demanding environment of the construction world. Ember has served as a project manager on a variety of projects and we are so pleased she has joined the CJC team!



Shelly Ferretti, Contract Administrator

Shelly's experience and interpersonal skills create an atmosphere conducive to successful project management. As a key component of the project management team, Shelly manages prime contracts, subcontracts, lien releases, and budget information for our clients, subcontractors and Project Managers. Shelly's strong work ethic sees to it that all tasks are completed on schedule. In her role as our contract administrator, Shelly is an adept team player and multi-tasking.



Uriel Alvarado, Apprentice

Joining our team as an Apprentice is Uriel Alvarado. Uriel's enthusiasm, drive and talent already make him an invaluable member of our crew. Uriel spent a number of years working throughout the Bay Area as part of the Contract Labor Pool, where he worked on a variety of jobs both in size and scope.

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Employee of the Quarter FRANCES LIZARDE



Frances Lizarde Administrative Assistant

Frances has been a part of our team for almost two years and in that time she has become an essential member of our team. She is always supportive of the team, helping in any way that she can and consistently going above and beyond what her job alone entails. When the call went out for the Employee of the Quarter, Frances' name was at the top of the list!

A title alone never lends itself to fully encompass all an individual brings to their job and this is true of Frances. Whether it is helping the Admin team, the Project Management team or Accounting, she is the person who steps up to help keep it all running smoothly at Caletti Jungsten.

Please join me in saying a big "thank you" to Frances for all she does. Many times it may feel like a thankless task and endless tasks, but you'd never know it from Frances.

A big CJC congratulations to Frances Lizarde, our Spring Employee of the Quarter!

Editor	Lori Eaton
Asst. Editor	Frances Lizarde
Contributors	Jeff Jungsten Adam Osborn William E. Wells

MEET OUR NEW TEAM MEMBERS



Andrew Romanoff, Site Superintendent

Andrew brings a proven track record managing complex, multi-million dollar residential projects with over 23 years of experience. He's been involved with historical projects such as a 1906 Edwardian full remodel in San Francisco, an 1800's four level brick warehouse which was developed into an antique gallery and of course, new home construction. His scope of abilities include his training as an electrician, craftsman finish carpentry, and excellent supervisory and communication skills. We are fortunate to have such a capable individual as part of team!

CONGRATULATIONS

Caletti Jungsten Employee Anniversaries

April—June 2012

Gigi Gozzer	1 Year
Kent Cotter	7 Years
Raul Villanueva	8 Years
Cesar Romero	8 Years
Hector Ramirez	10 Years
Jim Curtis	15 Years



GREEN REPORT

By: Adam Osborn

Going Green?

What does it mean to “go green” and why should we do it? The term “Go Green” is sometimes used incorrectly in an effort to appeal to conscientious green consumers. In reality it is meant to define the concept of renewable, sustainable and eco-friendly processes, products and energy. These tenets are the driving force for the green efforts that we see and utilize in construction. The answer to the question, why should we do it, is as complex as the environmental problems the world population faces.



The first concerns facing those living in the world today are major environmental ones. The use of oil by industrialized nations is responsible for a large portion of the air, water and food pollution in the world. Another issue we have discussed previously is construction waste, which is a major contributor to the expanding landfills and another cause of pollution. In addition, the sourcing of the raw materials used in construction contributes to the decline of the natural resources that we are trying to save.



The solutions to these challenges are coming in waves as we enthusiastically study and research our natural World. Recently researchers at MIT have been attempting to replicate the properties and patterns they've seen in spider webs, one of the strongest materials in nature, noting they could help create more damage-resistant synthetic materials and design principles that could be applied to networked systems such as the Internet, electric grids, bridges and beyond. Alternative energy that is renewable, sustainable and has little to zero harmful side-effects is called "green energy". This includes such resources as biomass, fuel cells, hydro, solar, wind, tidal waves and thermal forms of harnessing the earth's natural elements.



As a green contractor we are able to utilize many of the methods and products that are available today to assist with these efforts. By integrating alternative infrastructure and materials we are able to provide a holistic approach to building green projects. From the ground up there are a number of ways to Go Green, such as;

- Installing Rain/Grey water catchment systems to use for the water demands of landscaping
- Utilizing Fly ash (a byproduct of coal fired plants) to substitute Portland cement in concrete, which reduces the waste stream into landfills, and reduces the carbon dioxide released in the manufacturing of Portland Cement
- Using FSC (Forest Stewardship Council) certified wood products
- Efficient Windows and Doors
- Spray foam insulation which can fill cracks and conform to the many facets inside wall and ceiling cavities, thus creating a weather tight environment reducing the Heating and cooling needs
- Low and Non-Voc Paints which release significantly fewer polluting toxins and no off-gassing
- Living walls which are a vertical planting systems that help conserve energy by insulating the building envelope as well as filtering the air particulates improving the air quality.



There is a plethora of design aspects and products that can be utilized in addition to the aforementioned and with these tools we are starting to circle back to a greater awareness of the world and how we interact with it. By reducing energy, gas and water and by creating a more durable, efficient design we are able to “Be Green” and thus create the example with which the industry can model from.

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