



# Celebrating 25 Years CALETTI JUNGSTEN



1999



2005



2000



2006



2002



2007



2003



2008



2010



2011

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I+I=3

By: John Caletti

This year as we continue celebrating our 25<sup>th</sup> year in business which finds us constructing homes in Marin, Sonoma, San Francisco and the Peninsula, we look back with gratitude for our team who have been instrumental in our success and growth, helping to build all of the fabulous new homes and remodels. Take a look at the CJC team photos on the cover of this issue and you can readily witness our growth. In 1987 we started with small remodeling projects in Southern Marin and have grown every year to reach what and where we are today. One of the pleasures of being in business as long as we have is that our communities have had an excellent opportunity to become well acquainted with our team, who may change over the years but the common denominator is that our team always adheres to and breathes life into our core beliefs of integrity, quality and sustainability.

It is especially gratifying as we reach the midyear mark, we are honored to have received a number of prestigious awards that recognize both our teams' efforts and showcase our work. In July, we were on the front page of the Marin Independent Journal (7/23/2012) for a magnificent LEED Gold certified home we built in Kentfield. Additionally, Jeff Jungsten was chosen to receive the Leadership in Sustainability Award from the Marin Builders Association in June and this summer Jeff and I were on the cover of Remodeling Magazine in the Big 50 issue as one of the top Contractors in the U.S.!



While the economy has had a profound effect on the country as a whole, and the construction industry in particular, the hard work of the past 25 years has kept CJC going strong by focusing on the needs of our community and our clients. We have been blessed to have such a diverse group of clients to keep us on our toes and continually striving to be the best. The Bay Area has always been a leader driven by the motivated individuals choosing to work and raise families in this vibrant and beautiful environment.

Nationwide there is reason for caution with the number of foreclosures and homes underwater, but there is also reason for optimism as the following excerpts of recent articles on the construction economy highlight the improved forecast in the coming year.

## LIRA forecasts remodeling surge through end of 2012, into 2013

*Increasing home sales, consumer confidence driving growth*

By HZ Staff

July 19, 2012

Residential remodels authorized by building permits in May were at a seasonally adjusted annual rate of 2,663,000, according to the latest BuildFax Remodeling Index data, released Tuesday. This is 6 percent above the May 2011 estimate of 2,521,000 and 3 percent above the revised April rate of 2,579,000.

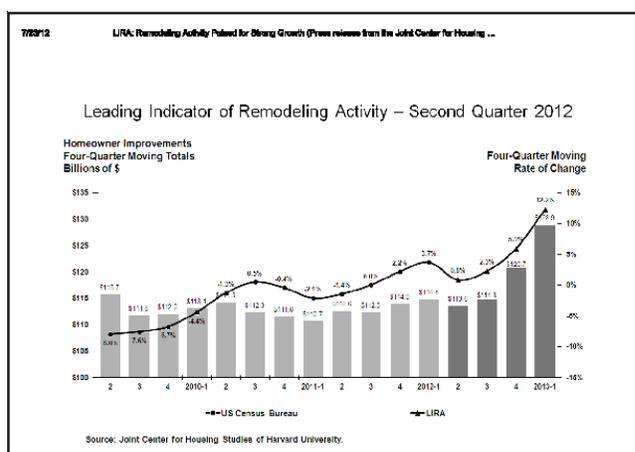
Seasonally-adjusted annual rates of remodeling across the country in May 2012 are estimated as follows: Northeast, 529,788 (up 3 percent from April and up 14 percent from May 2011); South, 1,010,000 (down 4 percent from April and up 2 percent from May 2011); Midwest, 510,000 (unchanged from April and down 1 percent from May 2011); West, 736,000 (up 7 percent from April and up 9 percent from May 2011).

The BuildFax Remodeling Index (BFRI) is based on construction permits for residential remodeling projects filed with local building departments across the country. The index estimates the number of properties permitted. The national and regional indexes are based upon a subset of representative building departments in the U.S. and population estimates from the U.S. Census.

## Remodeling Poised For Accelerated Growth

SOURCE: JOINT CENTER FOR HOUSING STUDIES OF HARVARD UNIVERSITY  
 JULY 19, 2012 FORRESIDENTIALSPROS.COM

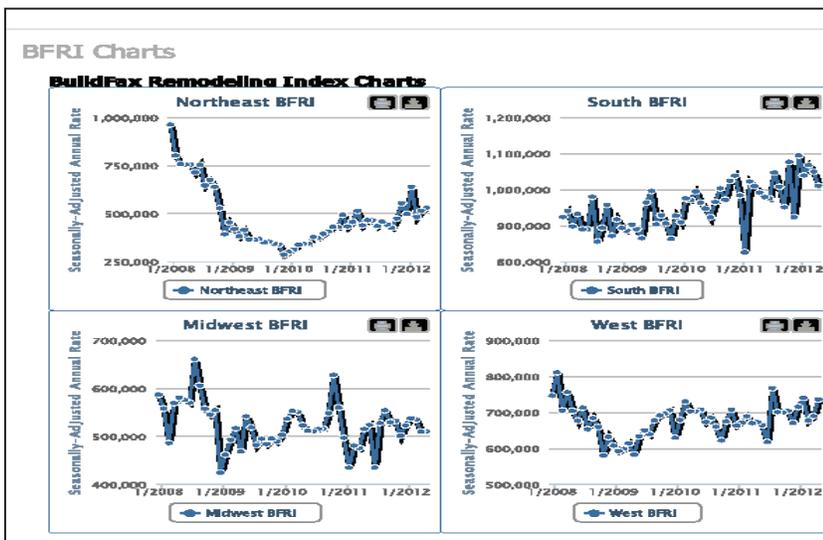
With home sales picking up and contractors seeing more positive business conditions in the future, re-



modeling activity in the U.S. is in a position to see accelerated growth by the end of this year and into 2013, according to the Leading Indicator of Remodeling Activity (LIRA) released today by the Remodeling Futures Program at the Joint Center for Housing Studies of Harvard University. The LIRA suggests that annual homeowner improvement spending may reach double-digit growth by the first quarter of 2013.

“By the end of the year, however, positive market fundamentals are expected to kick in, moving the industry out of this ebb and flow period and into a new growth phase.”

“Home improvement activity has been bouncing around the bottom of this cycle for almost three years now, waiting for the industry to get some traction,” says Kermit Baker, director of the Remodeling Futures Program at the Joint Center. “Now, the combination of low financing costs, stronger consumer confidence, improving home sales, and the perception that home prices have



stabilized in most markets across the country are encouraging owners to start working on the list of home improvement projects they have been putting off. ”

**POOL HOUSES  
BUILT BY CALETTI JUNGSTEN**



**Location | Sonoma**

**EXTERIOR SPACES BUILT  
BY CALETTI JUNGSTEN**



**Location | Kent Woodlands**



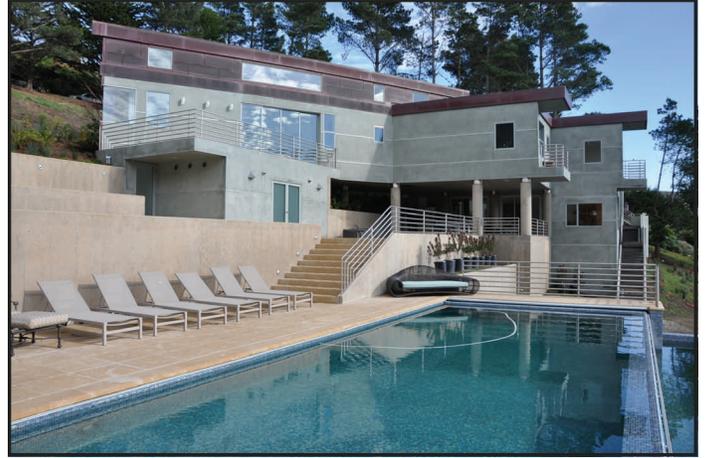
**Location | Tiburon**



**Location | Kentfield**



**Location | Muir Beach**



**Location | Muir Beach**

# RETROSPECTIVE OF A FEW FAVORITES SPACES



## Presenting a Few of Our Ongoing Projects



**Location** Healdsburg  
**Project** New Home  
**Architect** nicholas/budd  
**Project Manager** Don Shaw  
**Site Superintendent** Jeff Wollmer



**Location** Tiburon  
**Project** New Home  
**Architect** Earle Weiss  
**Designer** Michelle Moore, Moore Design Group  
**Project Manager** Jeff Bognar  
**Site Superintendent** Robert Smith



**Location** Sonoma  
**Project** New Home  
**Architect** zumaooh  
**Project Manager** Adam Osborne  
**Site Superintendent** John Battis

## Presenting a Few of Our Ongoing Projects



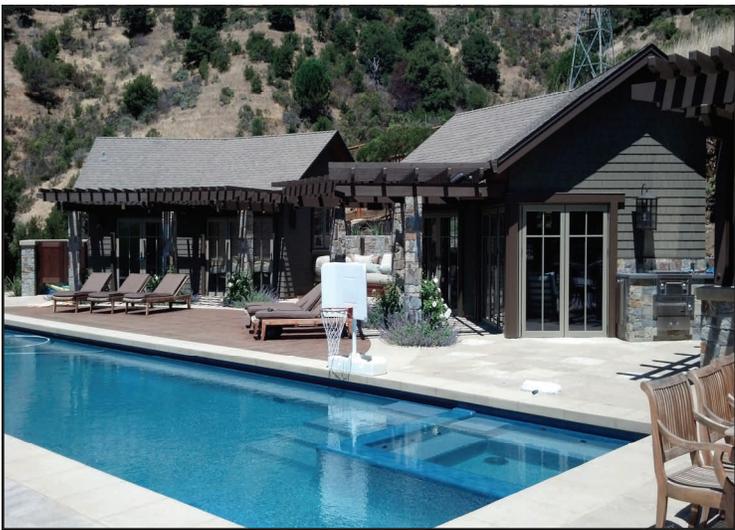
**Location** Sausalito

**Project** Remodel

**Architect** Weir/Andrewson Assoc., Inc.

**Landscape Architect** Pedersen Associates

**Project Manager** Don Shaw



**Location** Mill Valley

**Project** Remodel

**Architect** Scott McGlashan | McGlashan Architecture

**Designer** Wendy Posard

**Site Superintendant** Rodger Chemnick

**Project Manager** Jeff Bognar

**Our Small and Special Projects Team** is proudly producing some projects of extraordinary scope and appeal. Pictured is a recently completed kitchen remodel in San Francisco. Summer is a great time to get underway on a project you may have in mind. Contact our Small and Special Projects team to discuss your project.

**Office:** 415.381.3162

**Email:** [sspd@calettijungsten.com](mailto:sspd@calettijungsten.com)



## MEET OUR NEW TEAM MEMBERS



**Kevin Fenn, Foreman**

Kevin returns to Marin after spending a number of years in the Pacific Northwest where he has been an active and avid construction foreman. Kevin's enthusiasm and talents serve as the backbone to success on the job and with the crew he manages. He helps create an efficient working environment and maintains safety and productivity all while diligently making sure all the elements of the project progress accordingly.



**Robert Smith, Site Superintendent**

We are so pleased to have Robert as part of the CJC team because not only is he a guy with a great sense of humor, but his direct approach and invaluable construction experience, help ensure the job is done well and on time. Robert is a man who knows how to take charge, manage the jobsite, the subcontractor activities and works collaboratively with all involved. Robert's organizational talents help keep the project moving and provide clarity to the team involved. Robert has worked throughout the Bay Area and is currently involved in the construction of a new residence in Tiburon.



**Pamela Ford, Administrative Assistant**

The Administration Team is an essential component to Caletti Jungsten and Pamela's talents are a key element to the success she brings to her role as part of the "hub" that is administration. There is nary a piece of paper that doesn't come across Pam's desk for managing and her role as the conduit of and to information makes her a popular employee at Caletti Jungsten. Pamela is typically the first person to greet you on the phone and her responsibilities are as diverse as they are "deep" but Pamela manages it all with a big smile on her face and a "how can I help you" attitude.



**Denise White Staff Accountant**

Denise is an integral part of our accounting team bringing her full-charge bookkeeping abilities to the front every day. Denise has worked in construction accounting for a diverse group of subcontractors located throughout the North Bay. We appreciate Denise's energy and enthusiasm helping to keep the wheels of Caletti Jungsten commerce moving!

Contact us to discuss your project because for us, **Good Enough Isn't.**

John Caletti, President 415.381.3162 x116

Jeff Jungsten, Vice President 415.381.3162 x117

## Employee of the Quarter Robert Arrizon



If this face looks familiar to you, well, it should! Robert Arrizon was our Employee of the Quarter back in the Winter of 2011 and because he continues to step up and meet the daily challenges, it was a landslide vote that he is our Employee of the Quarter, Summer 2012!

Robert started in 2003 which now makes this his 9th year with Caletti Jungsten. He was recently promoted to Lead Carpenter and we look forward to his continued successes. Some of the comments you hear about Robert are “always sharp and on top of things”, “a team player who never lets you down”, and “great worker”. Besides scoring high with his team mates, the office team ranks his work as some of the best — “always on time and neatly done”. That pretty well sums up this remarkably talented guy and our Employee of the Quarter.

*Congratulations Robert!*

Editor	Lori Eaton
Contributors	Pamela Ford
Don Shaw	John Caletti
Jeff Cox	Jeff Jungsten



## SAFETY REPORT

L.A. Eaton

As we celebrate the summer season we are also finding a reason to celebrate with our team’s continued stellar safety record. We had no loss time injuries for the first two quarters of the year! Congratulations to the team for their continued diligence and monitoring of jobsites.

It never hurts to remind everyone of the importance of a few key tips while out at the jobs (or even at home, for that matter):

1. Be sure to lift objects properly.
2. Wear appropriate personal protective equipment at all times.
3. Know equipment that you are using and use it correctly.
4. Use proper barriers and guards — always!
5. There are no safety shortcuts — always take the time to do the job correctly.
6. Keep up the great safety record!

### CONGRATULATIONS

**Caletti Jungsten**

**Employee Anniversaries**

**July—Sept 2012**

<b>Victoria Roberts</b>	<b>1 Year</b>
<b>Arturo Ruvalcaba</b>	<b>1 Year</b>
<b>Ramon Soria</b>	<b>1 Year</b>
<b>John Keilman</b>	<b>1 Year</b>
<b>Rich Brindmore</b>	<b>5 Years</b>
<b>Francisco Granados</b>	<b>6 Years</b>
<b>Lori Eaton</b>	<b>6 Years</b>
<b>Pete Nargiz</b>	<b>12 Years</b>
<b>John Battis</b>	<b>13 Years</b>



# GREEN REPORT

By: Lori Eaton, Pamela Ford, Jeff Cox

We are a company that embraces the efforts made to curb extraneous waste and recognize the importance of the oft used phrase “reduce/reuse/recycle “. So what are we talking about when we say reduce? It means limiting the amount and toxicity of the trash you throw away. The recycle portion of the equation is simply when possible and practicable, reusing containers and products. As for recycling, in California we continue to lead the charge across the nation by recognizing and encouraging the purchase and use of products with recycled content to minimize raw material consumption.



These concepts are equally important for our homeowners when disposing of household hazardous waste materials. Improperly disposing of leftover household products that contain corrosive, toxic, ignitable or reactive ingredients pollutes our environment and poses a threat to our health. We are fortunate in Marin County that the Marin Sanitary Service located in San Rafael, provides a responsible and safe place to bring household hazardous waste. There is a 24-hour information line available at 415.485.6806 and with proof of residency (e.g., driver’s license, utility bill) you can drop off your items at no cost.\* One of the best kept secrets is your access to some of these HHW products available at the site so you can take only what you need (e.g., paint primer) for free!



So what constitutes household hazardous waste? It can be liquids, solids, gases or sludges and we provide you with a brief checklist below of items you may have in your home that constitute HHW. To keep your home a “hazard waste free zone”, review the list below and manage your HHW responsibly.



## EXAMPLES OF COMMON HOUSEHOLD HAZARDOUS WASTES

### In The Garage

- Antifreeze
- Motor Oil and Oil filters
- Gasoline
- Waxes and polishes
- Auto batteries
- Engine cleaners
- Brake Fluid

### In The Workshop

- Paint, All kinds and Paint Thinner
- Wood preservatives and finishes
- Glues and adhesives
- Solvents

### In the Garden

- Pesticides
- Fungicides
- Weed Killers
- Pool Chemicals

### In The Home

- Ammonia based cleaners | Oven Cleaners |
- Bleach-based cleaners | Computer monitors and TV’s
- Aerosol sprays | Nail polish and remover | Alkaline, Ni-cad Batteries
- Medications and syringes | Fluorescent light tubes and bulbs

\*Exceptions based on volume and weight.

### References:

- Marin Sanitary.com website <http://www.marinsanitary.com>
- U.S. Environmental Protection Agency website <http://www.epa.gov>



## Sustainability Lunches

Jeff Jungsten and Jim McCracken have been actively involved with Greening for Profit for the past few months ([www.greeningforprofit.com](http://www.greeningforprofit.com)). Jim has attended the workshops which in turn have led to several improvements CJC’s sustainability efforts. The major outgrowth of our involvement is our soon to be launched “sustainability lunches”, the first to beheld internally with the desire to expand the outreach to include our family of clients, architects, designers, subcontractors, vendors and suppliers. The structure of the sustainability lunch is to provide a companywide discussion and plan of action for sustainability within and around the company.



Follow us on Twitter: **CJCGreen**